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Be in total control of your revenue

icargo CRA

iCargo Revenue Accounting product is based on IBS's fundamental principle for its airline products which is maximizing revenue while minimizing cost, achieved by improving business processes to ensure market leadership for its customers. The iCargo CRA product with its rules driven process automation assists customers with billing on-time, every time, which coupled with advanced upfront proration at booking gives early revenue visibility. Combined with a comprehensive and fully integrated receivables management capability helps boost the cash flow.

Improve Cash Flow
Reduce Cost
Block Revenue Leakages
Integrated Mail Accounting

- ✔ Achieve an optimal lean revenue accounting team
- ✔ View revenue in real time from booking to accounting
- ✔ Fully integrated cargo and mail accounting
- ✔ Gain revenue integrity with proven quality audit process
- ✔ Gain efficiency by automating and standardizing your processes
- ✔ Target market leadership from strategic and operational insights
- ✔ Faster and independently configurable system

Improve Cash Flow: With ability to do advance online checks through portal and view billable AWBs on real time basis helps to bill right, on time.. every time. Enables electronic exchange of billing, settlement data thus improving collections and overall cash flow.

Reduce Cost: Enables a lean revenue accounting team, as processes are automated and standardized right from quality checks, auto e-mailing invoices and accounting using business rules, thus drastically reducing dependency on manual intervention.

Block Revenue Leakages: Increases your revenue visibility at each stage of shipment lifecycle, right from the time of booking, using advanced proration engine. Quality gateway does control checks to highlight negative revenue impacts even before flight departure.

Flexible: Advanced configurability supports faster time to market and agility for sustained competitive advantage readily supporting the rapidly changing market conditions.

Strategic Insights: Provides management and operational level insights for taking decisions and corrective action at every stage. Options include Report Designer, Integrated BI tool and built-in reports. Customer Console highlights receivables, unapplied amounts, aging at customer level while Revenue Facade provides insights into revenue pipeline across different shipment milestones.

Integrated: As an end-to-end fully integrated system, iCargo CRA is part of a single unified enterprise platform with Sales, Terminal Operations, Mail Handling capabilities integrated to provide real time data flow into CRA devoid of any manual intervention, providing a seamless experience to the users. This avoids need to manage disparate systems, reduces duplication of data and helps improve efficiency in the cargo supply chain.

iCargo CRA

- AWB Audit & Quality Check
- Export Billing (CASS/Direct)
- Import Billing (CASS/GHA)
- Interline Settlement
- Flown Process & Rev Accruals
- Interline Agreements & Proration
- Block Space – Agent/Airline
- Trucking
- Partner Airlines
- Commission & Incentives
- Taxation & Other Masters
- Accounting

iCargo™ is a suite of new generation business systems created specifically to meet the IT requirements of the air freight industry.

The **iCargo™** Business Suite is a fully integrated suite of business functions designed and engineered on new generation technology. The iCargo™ solution suite has helped our customers across the globe reduce airline cargo IT costs, increase revenue, improve customer service and overall efficiency of operations.

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