



## **Press Release**

### **IBS' Solution to Power Turkish Airlines Cargo**

- *Turkish Cargo, one of the fastest growing cargo carrier, upgrades to IBS' iCargo*

**Istanbul: 22 February 2016** It was a defining moment for Turkish Cargo when over 2,000 global users spread across a network spanning 284 destinations in 113 countries made the switch to iCargo, the new generation, fully integrated air cargo management solution from IBS Software. The migration from its in-house maintained IT platform TACTIC, in use for over 20 years, to a technologically advanced, feature rich and fully integrated IT system demonstrates the strategic shift in the way Turkish Cargo plans to conduct its business in line with its evolving growth strategy. Earlier, in a selection process which spanned more than a year, Turkish Cargo, one of the fastest growing air cargo carrier in the world, selected IBS' air cargo management solution - iCargo - for this very important IT initiative, code named "COMIS".

The iCargo solution was selected for its unique capability to provide a single unified platform to manage all cargo business needs, from worldwide sales, commercial and capacity management to handling operations at their operational nerve center – the Istanbul hub and to fully integrated billing, invoicing, accounting and interline processing. The implementation of iCargo helps in the definition of new sales and capacity management processes, smarter workflow based decision making, a seamless flow of information between sales, operations and revenue accounting and most importantly, allows a redesign of its business process by aligning to industry best practices.

In parallel, Turkish Cargo upgraded its handling operations by moving into a new modern mega terminal at Istanbul enabling the facility to be launched with iCargo which affords enhanced automated capabilities, handling facilities and smarter processes.

**Dr. Temel Kotil**, CEO of Turkish Airlines said "COMIS, which has been actualized with contribution of different departments, has made history as being one of the biggest digital transitions of Turkish Airlines. COMIS is not only the transition of the main software used in our cargo operations, but is also an extensive project that will change all of our cargo processes."

**Volkman Solmaz**, Cargo Project Coordination Manager said, "The most important factor behind the success of the COMIS project is the uninterrupted and highly effective communication between the project stakeholders. With the integration of the experience gained by IBS in its other big projects into the COMIS and combining it with the high effort displayed by IBS from the beginning of the project to the go-live stage, Turkish Cargo has commissioned the most up-to-date technological solution in the sector successfully."

**V K Mathews**, Executive Chairman, IBS Group said "The seamless system cutover of this complexity is a true testimony of our capability and domain expertise to support the business requirements of leading airlines. Our outstanding track record of delivering value to our customers has made us a trusted transformation partner among some of the iconic names in the industry. iCargo has indeed captured the imagination of the airline cargo community and is now the undisputed market leader and the right IT platform to propel Turkish Airline's cargo business to the next orbit of growth."

IBS, which recently received \$170 million private equity investment from Blackstone, has a global presence with nearly 3,000 professionals across nine offices and provides a range of new-generation software products to some of the world's best airlines, busiest airports, leading cruise lines, major travel distributors and top oil & gas companies.

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