



IBS Software Gains Global Accolade for Technology Innovation in Airline Retailing

The app conceived and developed by IBS wins the NDC Hackathon in Dublin

Dublin, 20 June 2017: IBS Software emerged winners at the NDC Hackathon for corporates held by the International Air Transport Association (IATA), the trade association for the world's airlines representing around 275 airlines. The Hackathon was held in Dublin, Ireland, last month. The selection means that IBS Software will have the opportunity to present the award winning app to over 700 senior stakeholders in the air transport industry at the World Passenger Symposium in Barcelona later in the year. IATA hackathons (this was the fourth such event) are intended to encourage fresh, innovative solutions to enhance airline retailing through the use of New Distribution Capability (NDC) APIs. The winning teams have the opportunity to present their solutions at industry forums for wider acceptance. Amadeus and SITA were among the winners in the 2016 edition of the IATA NDC hackathon.

Code named 'Pho Tra', the app developed and showcased by IBS Software enables leisure travellers to plan their entire travel itinerary at a click on the internet image of their dream destination. The app identifies the destination from the image and then, in real time, plugs into a range of compatible APIs (Application Programming Interface) from third parties –hotels, car rentals, airport locations, flight reservations and even carbon foot print calculations - and build a fully automated comprehensive tour package. For the leisure travellers, the app will help in several ways. It will significantly reduce time to complete the itinerary booking, make the whole process hassle free, offer the lowest possible rates and even give the option of alternate itineraries. For the service providers – airlines and travel agents – the app will help gain more conversions, as the look-to-book ratio falls.

The Dublin IATA NDC Hackathon comprised of an 'Ideation Phase' of one week where different corporates bring in ideas that are reviewed, commented and steered, a 48 hour coding session, followed by a final presentation to the jury. This is the first event in a series of three, organised by IATA in 2017 to encourage creative thinking in the travel space by taking airline retailing to the next level through NDC.

"We congratulate IBS Software for their creative solution, which uses the NDC standard to give travelers the ability to easily plan a once in a lifetime dream vacation—or a quick weekend getaway," said Claude Muller, Head, NDC.

"Indian IT services companies have proved themselves in the global arena, but it is perhaps the first time that an Indian IT product company, which operates at the higher end of the value chain, gains world-wide recognition. To be recognized by IATA, the leading association for the global airline industry, for its disruptive and innovative idea in airline retailing is a tremendous honor for IBS Software. It not only underlines the lateral thinking of our software architects and developers but also of our commitment to look far ahead at the emerging technology needs of the airline industry" said **Bratati Ghosh**, Chief Marketing Officer, IBS software.

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More information on IBS Software is available at www.ibsplc.com